

Practically: 1. Economic scale

SUD Provider (ABC) is a  $f$  bed residential treatment facility providing 3.1., 3.2. & 3.5. ASAM rated services

Throughout the years, ABC occupancy rate is  $m$  %

In network daily rate is  $\$ \times n$

Annual expected revenues are:  $365 \times f \times \$ n \times m \% = Y$

Reduction in revenues for co-pays / deductibles and other collateral charges =  $Z$

Adjusted expected annual revenues:  $X = Y - Z$

2. Standalone non-profit operating costs:

Accounting:  $\$ \text{aaa}$

Management:  $\$ \text{bbb}$

Fundraising costs:  $\$ \text{ccc}$

Additional operating costs:  $\$ \text{ddd}$

Total costs:  $A = \text{aaa} + \text{bbb} + \text{ccc} + \text{ddd}$

3. Expected revenues from fund raising activities:  $B = ( A : C ) \times 100$

With  $C$  = ideal cost / raised funds ratio (*usually between 15% and 20%*)

4. Non-profit activity not to exceed 50% of the beneficiary entity annual adjusted revenues (*to avoid disqualification*)